

EX 3600

HYDRAULIC EXCAVATION

Region/Market/Segment	Product/Service/Feature	Competitor/Company	Market/Segment	Product/Service/Feature	Competitor/Company
North America	Product A (New Feature X)	Company A	North America	Product B (New Feature Y)	Company B
Europe	Product C (New Feature Z)	Company C	Europe	Product D (New Feature W)	Company D
Asia Pacific	Product E (New Feature V)	Company E	Asia Pacific	Product F (New Feature U)	Company F
Latin America	Product G (New Feature T)	Company G	Latin America	Product H (New Feature S)	Company H
Middle East	Product I (New Feature R)	Company I	Middle East	Product J (New Feature Q)	Company J
Africa	Product K (New Feature P)	Company K	Africa	Product L (New Feature O)	Company L
Oceania	Product M (New Feature N)	Company M	Oceania	Product N (New Feature M)	Company N
Global	Product O (New Feature L)	Company O	Global	Product P (New Feature K)	Company P
Global	Product Q (New Feature J)	Company Q	Global	Product R (New Feature I)	Company R
Global	Product S (New Feature H)	Company S	Global	Product T (New Feature G)	Company T
Global	Product U (New Feature F)	Company U	Global	Product V (New Feature E)	Company V
Global	Product W (New Feature D)	Company W	Global	Product X (New Feature C)	Company X
Global	Product Y (New Feature B)	Company Y	Global	Product Z (New Feature A)	Company Z